

# A boost in productivity for Optimit Hidraulic with SAP® Business One

Hydraulic components provider Optimit worked with **SPHINX IT** to deploy **SAP Business One**. Now it enjoys a significant boost in productivity, with streamlined purchasing & integrated sales processes

## Before: Challenges and Opportunities

- As the Romanian subsidiary of a Hungary-based organization, Optimit Hidraulic was struggling to optimize and align its purchasing and sales processes with those of its parent company;
- The company was also looking to achieve higher operational flexibility and make its reporting & decision-making processes more effective;

## Why SAP and Optimit Hidraulic

- Increased flexibility both from an operational standpoint, and for the overall management of the business, with better analysis and reporting;
- Integrated, one-stop-shop application enables streamlined operations;
- Better adaptability to current and future changes in the company;
- Customized solution for purchasing and sales, adapted to the characteristics of the Romanian market;
- Localization package implemented to reflect the legislative requirements in Romania;
- Better document traceability;

## After: Value-Driven Results

- Increased productivity driven by higher data availability – all data is accessible via one, centralized application;
- Decrease in time spent for report generation and decision-making;

“**SAP Business One** has allowed Optimit to achieve unprecedented visibility into its purchasing and sales processes, as well as increase productivity and make better decisions in record time”.

**Szűcs Tibor, General Manager, Optimit Romania SRL**

**20%**

Productivity boost, with all data accessible from a single, centralized application

**20%**

Less time spent for generating reports and making decisions

Featured Partner

